

## **MFG-24 Set-up and Maintain Price Segments**

### **Purpose**

The purpose of this Quick Reference Guide (**QRG**) is to provide a step-by-step guide of how to set up and maintain price segments in the North Carolina Financial System (**NCFS**).

### **Introduction and Overview**

This QRG covers the process of grouping products or transactions based on defined criteria, enabling differentiated pricing strategies in NCFS.

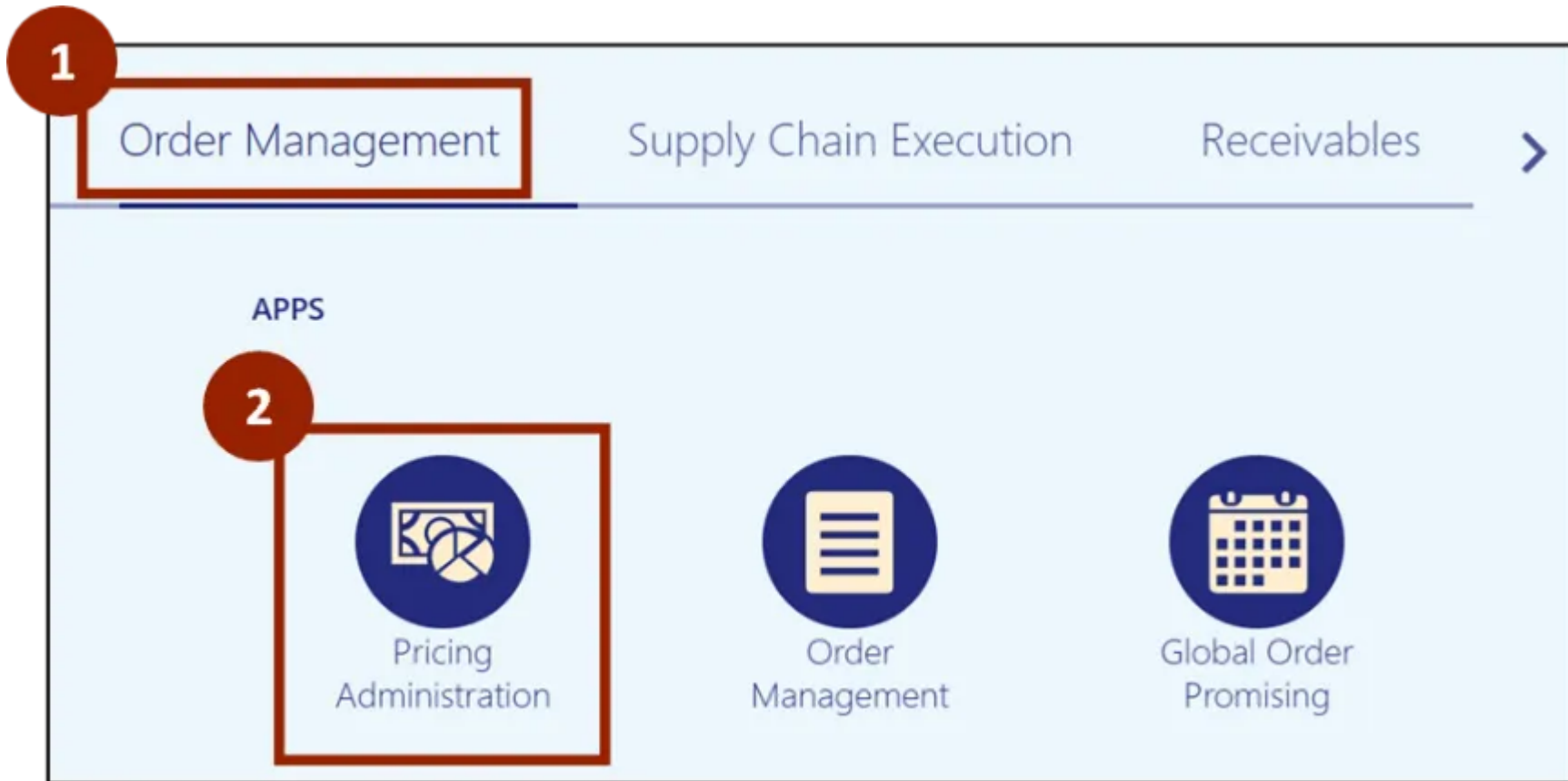
### **Setting Up & Maintaining Pricing Segments**

There are 7 steps to complete this process.

Step 1. From the Home screen, click the **Order Management** tab.

Step 2. Click on **Pricing Administration**.

Image



Step 3. Click the **Task** icon.

Step 4. Within the Pricing Strategies section, click **Manage Pricing Segments**.

Image

3



### Pricing Charges

- [Manage Price Lists](#)
- [Manage Price Lists - New](#)
- [Manage Returns Price Lists](#)
- [Manage Cost Lists](#)
- [Manage Discount Lists](#)
- [Manage Discount Lists - New](#)
- [Manage Pricing Promotions](#)



### Shipping Charges

- [Manage Shipping Charge Lists](#)

### Pricing Rules

- [Search Pricing Rules](#)
- [Manage Guidelines](#)

Create

### Pricing Strategies

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- [Manage Customer Pricing Profiles](#)
- [Manage Pricing Segments](#)

Step 5. In the Pricing Segment drop-down, verify the **NCCE Pricing Segment** is selected.

Step 6. In the Precedence field, enter the **priority number**.

Note: The Precedence field value can remain at 100, as there is currently no need to add another Pricing Segment. For example, if the NCCE Pricing Segment has a precedence of 100 and a new segment (e.g., "Commercial") is added and has a precedence of 90, the NCCE Pricing Segment will be applied first. This is because segments with a higher precedence number take priority.

Image

Manage Pricing Segments ?

Create Pricing Segment Matrix Save and Close Save Cancel

Manage Pricing Segments Delete Pricing Segment Matrix

Actions View + - X

| Sta | Revenue Potential (=) | Customer Size (=) | Cost To Serve (=) | Customer Value (=) | Customer Rating (=) | * Pricing Segment | * Precedence | Start Date    | End Date   |
|-----|-----------------------|-------------------|-------------------|--------------------|---------------------|-------------------|--------------|---------------|------------|
|     |                       |                   |                   |                    |                     | NCCE Pricing Seg  | 100          | m/d/yy h:mm a | m/d/yy h:n |

5 6

Step 7. Once all changes have been made, click the **Save** button.

Note: Currently, only one Pricing Segment exists for DAC: the NCCE Pricing Segment. In the future, if there is a need to further differentiate customers—such as by revenue category or customer ratings—additional Pricing Segments can be added to accommodate these requirements. For now, however, only the NCCE Pricing Segment is in use.

Image

Manage Pricing Segments ?

Create Pricing Segment Matrix Save and Close Save Cancel

Manage Pricing Segments Delete Pricing Segment Matrix

Actions View + - X

| Sta | Condition Columns     |                      |                      |                      |                      | Result Columns    |              | Dates         |            |
|-----|-----------------------|----------------------|----------------------|----------------------|----------------------|-------------------|--------------|---------------|------------|
|     | Revenue Potential (=) | Customer Size (=)    | Cost To Serve (=)    | Customer Value (=)   | Customer Rating (=)  | * Pricing Segment | * Precedence | Start Date    | End Date   |
|     | <input type="text"/>  | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | NCCE Pricing Seg  | 100          | m/d/yy h:mm a | m/d/yy h:n |

## Wrap-Up

NCFS users can set up and maintain price segments using the steps above.

## Additional Resources

- Instructor Led Training (ILT)
  - [MFG116: Maintain Pricing](#)
- Web-based Training (WBT)
  - [MFG100: Introduction to NCFS Manufacturing](#)
  - [MFG101: The Journey Through NCFS Manufacturing](#)

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